



May 3, 2018

Manulife Financial Corporation  
200 Bloor Street East  
Toronto, Ontario  
M4W 1E5

Dear Sirs:

**RE: MANULIFE FINANCIAL CORPORATION (the “Company”) – Report of Voting Results of Matters Submitted to a Vote of Common Shareholders at the Annual Meeting of the Company held May 3, 2018 (the “Meeting”)**

The following matters were put to vote at the Meeting, and pursuant to National Instrument 51-102, the voting results were as follows:

#### 1. Election of Directors

A ballot was conducted for the resolution to elect directors of the Company until the next Annual Meeting. The following nominees were elected as directors:

NAME OF NOMINEE	VOTES FOR	%	VOTES WITHHELD	%
Ronalee H. Ambrose	1,132,104,155	99.60%	4,591,932	0.40%
Joseph P. Caron	1,131,769,609	99.57%	4,926,478	0.43%
John M. Cassaday	1,101,665,088	96.92%	35,030,999	3.08%
Susan F. Dabarno	1,131,988,977	99.59%	4,707,110	0.41%
Sheila S. Fraser	1,123,516,443	98.84%	13,179,644	1.16%
Roy Gori	1,134,202,536	99.78%	2,493,551	0.22%
Luther S. Helms	1,130,974,038	99.50%	5,722,049	0.50%
Tsun-yan Hsieh	1,119,382,065	98.48%	17,314,022	1.52%
P. Thomas Jenkins	1,121,619,430	98.67%	15,076,657	1.33%
Pamela O. Kimmet	1,130,752,586	99.48%	5,943,501	0.52%
Donald R. Lindsay	1,130,699,614	99.47%	5,996,473	0.53%
John R.V. Palmer	1,122,417,862	98.74%	14,278,225	1.26%
C. James Prieur	1,131,901,299	99.58%	4,794,788	0.42%
Andrea S. Rosen	1,134,385,515	99.80%	2,310,572	0.20%
Lesley D. Webster	1,132,013,137	99.59%	4,682,950	0.41%



## 2. Appointment of Auditor

A ballot was conducted for the resolution to appoint Ernst & Young LLP as auditors of the Company until the next Annual Meeting. Ernst & Young LLP was appointed.

VOTES FOR	%	VOTES WITHHELD	%
1,145,617,736	96.50%	41,533,426	3.50%

## 3. Advisory resolution accepting approach to executive compensation

A ballot was conducted for the advisory resolution accepting approach to executive compensation. The advisory resolution was approved.

VOTES FOR	%	VOTES AGAINST	%
1,035,874,745	91.13%	100,820,286	8.87%

### 4a. Shareholder Proposal 1

A ballot was conducted for shareholder proposal 1. The proposal was not approved.

VOTES FOR	%	VOTES AGAINST	%	ABSTAINED	%
23,002,142	2.02%	1,108,578,278	97.53%	5,120,035	0.45%

### 4b. Shareholder Proposal 2

A ballot was conducted for shareholder proposal 2. The proposal was not approved.

VOTES FOR	%	VOTES AGAINST	%	ABSTAINED	%
42,494,716	3.74%	1,087,590,141	95.68%	6,604,971	0.58%

## AST TRUST COMPANY (CANADA)

*(Signed)*

Gregory Ashby  
Relationship Manager