

Global Company Fact Sheet

August 2017

Manulife Financial Corporation is a leading international financial services group that helps people achieve their dreams and aspirations by putting customers' needs first and providing the right advice and solutions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions.

Manulife Financial Corporation trades as MFC on the TSX, NYSE and PSE, and under '945' on the SEHK



35,000 employees

More than **22 million** customers worldwide

Assets under management and administration **over \$1 trillion** (US \$780 billion) as at June 30, 2017



Donations, sponsorships and other types of community investments **\$39.3 million** in 2016

Payments to customers in the form of claims and other benefits almost **\$27 billion** in the previous 12 months

Recent highlights

Manulife Acquires 8 Cross Street in Singapore, Completes Its Second Largest Real Estate Transaction

Manulife introduces new critical illness plan ManuBright Care

The debt truth: Unexpected expenses could spell big trouble for Millennial homeowners

John Hancock Insurance Introduces John Hancock ExpressTrack™ to Significantly Accelerate and Simplify the Life Insurance Purchasing Process

Manulife Investments Launches Multifactor ETFs sub-advised by Dimensional Fund Advisors Canada ULC

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Promoting health and wellness worldwide



Awards and recognition



Environmental stewardship



- 5th consecutive year** Manulife listed in the Dow Jones Sustainability North America Index
- \$313 million** invested in green bonds
- \$10.9 billion** invested in renewable energy projects since 2002
- 24% reduction** in greenhouse gas emissions intensity since 2012